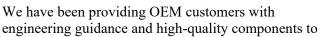
#### **About Us**





help them build better products and improve their business processes since 1966. Our services include aluminum extrusions, precision machining of ferrous and non-ferrous products, heat sinks, plastic injection and foam molding components, fabrication and bending, TIG/MIG welding and mechanical and chemical finishing. We have aligned our people and processes around customer needs for rapid response and short manufacturing lead-times, engineering expertise and assembly.

As a vertically integrated supplier, we offer customers a multifaceted manufacturing approach to design, produce, assemble and deliver a range of components. Our engineering expertise combined with value-driven processes, including ISO 9001:2015-certified facilities, help improve quality and decrease delivery time. By addressing the issues that matter most to our customers and lowering their total cost of purchasing, we've moved from transactional relationships to strategic ones.

While we serve a variety of industries, we specialize in the following:

- Marine and Recreation
- Medical
- Electronics
- Firearms

- Automotive
- LED Lighting
- Solar and Renewable Energy
- DOT Sign Manufacturing

### **Service Offerings**

*Aluminum Extrusion*—Our high-quality, certified aluminum materials, automated extrusion presses and Kevlar handling systems provide an ideal environment to develop precise aluminum extrusions.

Stretch Forming and Bending—Whether we are stretch forming, rotary bending, push bending, three-roll bending or twin-head bending, we put our customers' extruded aluminum products in expert hands.

*Finishing*—After creating custom components, we can perform a variety of finishing services, such as painting and plating, saving customers' time and money and eliminating the possibility of freight damage.

*Precision Machining*—Our CNC machines and highly skilled operators meet the needs for precise component machining.

Fabrication—From simple notching and swedging to complex punching requirements, our fabrication capabilities coupled with TIG and MIG welding provide a diverse offering for each marketplace.

Assembly—To add value beyond producing components, we also assemble a range of customer product components, from two pieces to 153-piece final component assemblies.

*Heat Sinks*—We offer a wide range of quality heat sink solutions – from circuit boards, to LEDs, to high-power electronics.

*Molding*—Our broad services include plastic injection and foam molding, which takes our single-source manufacturing approach one step further.

Welding—We provide TIG and MIG welding for a range of products and applications, including medical devices and service truck bodies and trailers for marine and recreation industries.

Continuous Improvement—Focusing on continuous improvements that eliminate waste, we respond to customers' needs by quickly designing and manufacturing products that go beyond just-in-time manufacturing – improving quality, and reducing costs and lead times.

Ministry Services—Our faith-based integrity is the foundation of our open and honest communication, work ethic and "People Making a Difference" priorities. It's not what we expect of others, but it is what they can expect of us.

*Industry-leading Customer Support*—We offer customers complimentary component manufacturing services, design engineering and ongoing education. Partnering with OEMs to share our experience helps them develop and deliver more competitive products.

# **Quick Facts**

Headquarters: Alexandria, Minnesota

Founded: 1966

Leadership: Steve Schabel, President – Commercial & Centralized Services, Joe Schabel, President –

Operations and Engineering

Employees: 425

Locations: Alexandria and Wheaton, Minnesota

Carrollton, Texas Indianapolis, Indiana

Website: <u>www.alexandriaindustries.com</u>

## **Industry Overview**

OEMs are operating with ever-slimmer budgets, tighter production schedules and more rigorous competition. Since most commercial and consumer products are created with a number of different components, OEMs are also challenged with the added complexity, time and cost of working with multiple single-component suppliers. Unlike single-component suppliers that are narrowly focused on the lowest component cost, single-source partners, like Alexandria Industries, give OEMs a competitive advantage by lowering their total cost of purchasing – from engineering to assembly.

### **Media Contact Information**

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